

<b>2023 Trash Proposal Results</b>						
	<b>Bates</b>	<b>J &amp; J Trash</b>	<b>M.B.G.</b>	<b>Zero Waste</b>	<b>Key Sanitation</b>	<b>Titus Trash</b>
2X/week Trash Collection Yardwaste - Dual Stream Recycle	\$37.00/Unit	N/A	N/A	\$44.18 - \$46.58 /Unit **	\$40.91/Unit	\$32.76/Unit
<b>Annual Costs</b>	<b>\$888,000</b>			<b>\$1,060,320 - \$1,117,920</b>	<b>\$981,840</b>	<b>\$786,240</b>
2X/week Trash Collection Yardwaste - Single Stream Recycle	\$34.50/Unit	\$30.77 - \$37.78 /Unit *	\$38.71/Unit	N/A	\$40.91/Unit	\$33.76/Unit
<b>Annual Costs</b>	<b>\$828,000</b>	<b>\$738,480 - \$ 906,720</b>	<b>\$929,040</b>		<b>\$981,840</b>	<b>\$810,240</b>
1/week Trash Collection Yardwaste - Dual Stream Recycle	\$33.00/Unit	N/A	N/A	\$43.64 - \$46.58 /Unit **	\$32.77/Unit	\$31.76/Unit
<b>Annual Costs</b>	<b>\$792,000</b>			<b>\$1,047,360 - \$1,117,920</b>	<b>\$786,480</b>	<b>\$762,240</b>
1/week Trash Collection Yardwaste - Single Stream Recycle	\$30.50/Unit	\$27.77 - \$34.10 /Unit *	\$34.94/Unit	\$27.90 - \$29.33 /Unit **	\$32.77/Unit	\$32.76/Unit
<b>Annual Costs</b>	<b>\$732,000</b>	<b>\$666,480 - \$818,400</b>	<b>\$838,560</b>	<b>\$669,600 - \$703,920</b>	<b>\$786,480</b>	<b>\$786,240</b>
2X/week Trash Collection Town Paying Disposal Fees	-\$5.00/Unit	-\$10.02/Unit	N/A	-\$2.75 - \$2.95	N/A	-\$5.00/Unit
1/week Trash Collection Town Paying Disposal Fees	-\$3.00/Unit	-\$9.02/Unit	N/A	-\$2.75 - \$3.00	N/A	-\$5.00/Unit
<p><b>Notes:</b>  * J &amp; J included a 5% annual increase  ** Zero Waste Included Escalator  Annual amounts based on 2,000 households.  Current Contract = \$21.28/Unit or \$510,720 Annually.  The national average waste per person per month is 147 pounds.  147 lbs X 3.2 persons per household (2020 Census)= 470.4 lbs/unit/month  Disposal = \$60/ton = \$14.11/unit/month</p>						

## Contractor Operations

### Bates

Has trucks and staff in place  
Based in Bladensburg, MD  
Trash twice week Monday/Thursday  
Recycle single stream in existing containers 64/95 gallon  
Yardwaste/Wednesday  
Bulk items – Thursday  
Dual Stream recycle 22 gal bin and wheeled cart

### J&J Trash service

Has trucks and staff to provide service, currently serves 8 of the 10 municipalities in Frederick County  
Based in Frederick MD  
Twice week trash – Monday/Thursday  
Single stream recycle – Wednesday - 96 gallon tote  
Provides bulk collection  
Included a 5% annual increase  
Does not provide dual stream recycling  
4 weeks mobilization upon award  
Will not enter into contract with liquidated damages

### M.B.G.

Has 55 trucks and 50 CDL drivers  
Only offer single stream  
Based in Anne Arundel County  
96 gallon wheeled tote  
Trash 2x/week Wednesday/Saturday, recycle and yard waste Wednesday  
Bulk pick up \$30 per item  
Once/week all collections on Wednesday

### Zero Waste

Headquarters in California, will buy 2 new trucks and hire 1 driver and 2 collectors  
Twice week trash, dual stream recycle 2 different days (1 paper, 1 commingle).  
Provides 22-gallon bins for commingle and 32 gallon bin for paper.  
One day for yard waste will have trash trucks in town 5 days per week.  
4 bulk pick ups limited to 3 items.  
Provided alternate 1 day per week trash collection  
Single stream – 60 gallon wheeled bins collects ½ town for 2 days  
60 day mobilization - Escalated annual increases.

### Key sanitation

Doesn't specify single or dual stream  
Doesn't discuss bins  
120 Days to mobilize  
Incomplete proposal

### Titus Trash

Will purchase 3 new trucks and hire 4 new employees  
Twice trash ½ town on Monday/Thursday – ½ on Tuesday/Friday  
Wednesday dual stream recycling 22 gallon bins commingle – 60 gallon wheeled tote for cardboard  
Yardwaste Wednesday, bulk collections Wednesday  
Offers single stream, 95 gallon totes

## References

### Bates

We have complaint logs if anyone would like to view.

### J & J Trash

Mount Airy - Great Review

New Mark - Great Review

Middletown - Great Review

### M.B.G.

Anne Arundel County Good Review

Howard County Good Review

Annapolis Good Review

### Zero Waste

Arlington County, VA Very Good/1yr

Arlington Public Schools No Response

Wright Patterson Air Force Base, OH No Response

### Key Sanitation

Town of Garrett Park Very Good Review

Glen Echo Good Review

Chevy Chase Good Review

### Titus Trash

The Plantations (Damascus) Very Good 406 units

Potomac Crest Condo Associator Verry Good 76 units