



CLARK | AZAR & ASSOCIATES

March 1, 2023

Contract No. 100.041

Mr. Wade Yost, Town Manager
Town of Poolesville
19721 Beall Street
Poolesville, MD 20837

Re: Recommendation of Award for Contract 100.041
Repainting 500,000.00 Gallon Water Tower

Dear Mr. Yost,

Clark | Azar & Associates (CAA) has completed its review of the bids for the referenced contract and recommends the award to Manolis Painting, Inc.

Three contractors submitted bids. Bid were opened at Town Hall on February 2, 2023, at 11:00 a.m. in the following order:

Manolis Painting, Inc.	\$ 477,000.00
Brave Industrial Paint, LLC.	\$ 510,000.00
Dynamic Sandblasting and Painting, LLC.	\$ 665,000.00

CAA discussed the project with the President at Manolis Painting, Inc. the contractor clear understanding of the project and has accounted for the pricing of the project.

Based on our discussions with the contractor and its references, it is our opinion Manolis Painting, Inc., is the most responsive bidder. As Town Engineer, CAA recommends awarding Contract No. 100.041 for Repainting 500,000 Gallon Water Tower, for the sum of \$ 477,000.00 (Four Hundred Seventy Seven Thousand Dollars).

We recommend an additional fee of \$ 20,000.00 for the logo.

We recommend a contingency fee of 10% be established for unforeseen conditions. This equates to \$47,700.00 (Forty-Seven Thousand Seven Hundred Dollars).

We recommend establishment of a budget of 2.5% of the cost for engineering services and administration of \$11,925.00 (Eleven Thousand Nine Hundred Twenty-Five Dollars).

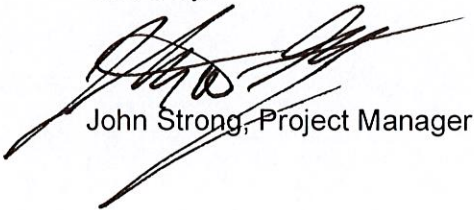
CAA's recommendation is to set the total budget for this portion of the project \$ 556,625.00 (Five Hundred Fifty-Six Thousand, Six Hundred twenty Five Dollars).



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If we can be of further assistance, please feel free to contact us.

Sincerely,


John Strong, Project Manager